### sasfin

#### **Holdings Limited**

#### Unaudited condensed consolidated interim results

for the six months ended 31 December 2021

103.87% 113.29%

1.95%

▲ 334 bps

**HEADLINE EARNINGS** 

HEADLINE EARNINGS PER ORDINARY SHARE

TOTAL INCOME1 RETURN ON AVERAGE SHAREHOLDERS' **EQUITY** 

R54.833 m (2020: R26.896 m)

178.19 cents (2020: 83.54 cents)

R620.696 m (2020: R633.017 m) 1 including associate income

6.90% (2020: 3.56%)

▲1 063 bps COST-TO-

2.74% ΤΩΤΔΙ **ASSETS** 

5.13% ΤΟΤΔΙ

10.73% **GROSS LOANS** 

**INCOME RATIO** 81.11% (2020: 70.48%)

R12.211 bn (2020: R12.555 bn)

EQUITY2 R1.618 bn (2020: R1.539 bn²) total equity excludes

preference shares and non-controlling interest AND ADVANCES R7.740 bn

(2020: R6.990 bn)

**117** bps

3.89% NFT AVAILABLE

CASH<sup>4</sup>

20.16% ASSETS UNDER

**43** bps

CREDIT-LOSS **RATIO** 

R2.433 bn

MANAGEMENT AND ADVICE5 R62.251 bn

GROUP CAPITAL ADEQUACY RATIO

123 bps (2020: 240 bps)

(2020: R2.342 bn3) 3 restated 4 total cash and liquid negotiable securities less funding under repurchase agreements

(2020: R51.807 bn) 5 excluding assets under administration

17.500% (2020: 17.071%)

Sasfin Holdings Limited Incorporated in the Republic of South Africa (Company registration number 1987/002097/06) ("Sasfin" or "the Group" or "the Company") (Ordinary share code: SFN ISIN: ZAE000006565)

## Financial highlights

	% Change	31 December 2021 Unaudited	31 December 2020 Unaudited	30 June 2021 Audited
Consolidated statement of financial position				
Total cash (Rm)	(20.75)	1 260	1 590	1 286
Negotiable securities (Rm)	(11.66)	1 887	2 136	2 085
Total assets (Rm)	(2.74)	12 211	12 555	12 155
Total gross loans and advances (Rm)	10.73	7 740 695	6 990 748	7 251
Non-performing loans and advances (Rm)	(7.09)	093	740	611
Income statement				
Earnings attributable to ordinary shareholders	27.07	F2 024	20.120	77 / 44
(Rm) Headline earnings (Rm)	37.86 >100	53.931 54.833	39.120 26.896	77.644 141.071
	/100	34.033	20.070	141.071
Financial performance				
Return on ordinary shareholders' average equity (bps)	334	6.90	3.56	9.11
Return on total average assets (%)	>100	0.90	0.41	1.08
Operating performance				
Non-interest income to total income (%)		57.12	55.32	57.25
Cost to income ratio (%)		81.11	70.48	77.95
Credit loss ratio (bps)		123	240	75
Non-performing advances to total amortised cost gross loans and advances (%)		9.38	11.15	8.81
		7.30	11.13	0.01
Share statistics	44.04	475.05	404.50	0.44.00
Basic earnings per ordinary share (cents)	44.24 >100	175.25 178.19	121.50 83.54	241.20 438.24
Headline earnings per ordinary share (cents)  Number of ordinary shares in issue at end of the	>100	170.19	03.34	430.24
period ('000)		32 301	32 301	32 301
Number of ordinary shares in issue at end of the		52.55	02 00 .	02 00 1
period excluding treasury shares ('000)		30 773	32 197	30 773
Weighted average number of ordinary shares in				
issue excluding treasury shares ('000)		30 773	32 197	32 191
Dividends per ordinary share relating to profit for		404.00		
the period (cents) <sup>1</sup>	E 14	131.02	47/4	4.020
Net asset value per ordinary share (cents) <sup>2</sup>	5.14	5 009	4 764	4 839
Capital adequacy (2021 provisional)				
Capital adequacy ratio (%)		17.50	17.07	18.06

<sup>1</sup> This relates to the dividend paid during the period and is based on the total shares in issue, including treasury shares.

<sup>&</sup>lt;sup>2</sup> This is based on the total shares in issue, including treasury shares.

# Condensed consolidated statement of financial position

	31 December 2021 Unaudited R'000	31 December 2020 Unaudited R'000	30 June 2021 Audited R'000
ASSETS Cash and cash equivalents Negotiable securities Trading assets Trade and other receivables Non-current assets held for sale Loans and advances Current taxation asset Investments at fair value through profit or loss Equity accounted associates	1 259 773 1 886 738 307 545 543 732 - 7 207 981 35 539 559 432 523 157 36 275	1 590 023 2 135 895 1 044 571 535 930 6 700 6 360 064 20 619 523 859 513 685 10 174	1 285 578 2 085 077 703 433 511 941 6 700 6 715 951 26 595 540 061 519 972 20 089
Property, equipment and right-of-use assets Investment property Intangible assets and goodwill Deferred tax asset	197 389 21 938 157 448 33 510	82 075 13 123 202 475 39 754	65 068 16 400 160 856 37 584
Total assets	12 211 025	12 555 088	12 155 244
Funding under repurchase agreements and interbank Trading liabilities Current taxation liability Trade and other payables Bank overdraft Provisions Lease liabilities Deposits from customers Debt securities issued Long-term loans Deferred tax liability	500 154 326 281 10 415 415 815 35 37 587 167 040 5 559 589 2 741 529 723 977 110 729	876 077 975 852 13 119 725 516 110 380 46 043 54 281 4 831 076 2 740 271 364 474 90 895	700 067 658 957 5 093 722 531 30 392 72 714 43 205 4 732 764 2 741 583 730 904 110 770
Total liabilities	10 593 151	10 827 984	10 548 980
Ordinary share capital Ordinary share premium Reserves Preference share capital Preference share premium	321 166 945 1 450 608	321 166 945 1 371 752 18 188 068	321 166 945 1 395 667 18 43 313
Total equity	1 617 874	1 727 104	1 606 264
Total liabilities and equity	12 211 025	12 555 088	12 155 244

Refer to the Condensed consolidated statement of changes in equity for more information on the preference share repurchase.

## Condensed consolidated statement of profit or loss and other comprehensive income

For the six months ended 31 December 2021	31 December 2021 Unaudited R'000	31 December 2020 Unaudited R'000	30 June 2021 Audited R'000
Interest income	491 308	517 227	995 061
Interest income calculated using the effective interest rate method Other interest income	475 798 15 510	507 212 10 015	947 447 47 614
Interest expense	(227 479)	(238 288)	(457 081)
Interest expense calculated using the effective interest method Other interest expense	(224 461) (3 018)	(227 411) (10 877)	(440 234) (16 847)
Net interest income	263 829	278 939	537 980
Non-interest income  Net fee and commission income	351 396 212 981	345 357 202 916	745 800 416 112
Fee and commission income Fee and commission expense	311 998 (99 017)	301 537 (98 621)	628 388 (212 276)
Gains and losses on financial instruments	74 410	59 573	168 845
Net gains or losses on the derecognition of financial instruments at amortised cost Other gains or losses on financial instruments	9 692 64 718	19 263 40 310	37 072 131 773
Other Income	64 005	82 868	160 843
Total income Credit impairment charges	615 225 (44 202)	624 296 (130 491)	1 283 780 (150 696)
Net income after impairments Total operating costs	571 023 (503 430)	493 805 (446 148)	1 133 084 (1 015 455)
Staff costs Other operating expenses Impairment on non-financial assets	(261 811) (241 619) –	(257 542) (188 606) –	(530 484) (444 387) (40 584)
Profit from operations Share of associate income	67 593 5 471	47 657 8 721	117 629 18 962
Profit before income tax Total income tax	73 064 (19 133)	56 378 (17 258)	136 591 (58 947)
Profit for the year Other comprehensive income for the period net of tax effects Items that may subsequently be reclassified to profit or loss Foreign exchange differences on translation of foreign operations	53 931	39 120 (35 021)	77 644
Reclassification of foreign currency differences on loss of control	_	(33 021)	(75 886)
Reclassification of hedge reserves on loss of control	_	-	107 099
Total comprehensive income for the period	53 931	4 099	68 014
Profit attributable to:	53 931	39 120	77 644
Equity holders of the Group	53 931	39 120	77 644
Total comprehensive income attributable to:	53 931	4 099	68 014
Equity holders of the Group	53 931	4 099	68 014
Earnings per share: Basic and diluted earnings per share (cents)	175.25	121.50	241.20

## Headline earnings reconciliation

	31 December 2021 Unaudited R'000	31 December 2020 Unaudited R'000	30 June 2021 Audited R'000
Earnings are determined as follows: Earnings attributable to ordinary shareholders Headline adjustable items	53 931 902	39 120 (12 224)	77 644 63 427
Loss on loss of control of subsidiary	-	_	31 016
Gross Tax impact			31 016 -
Investment property – fair value loss on continuing operations	902	-	3 726
Gross Tax impact	1 162 (260)	-	3 726
Goodwill and intangible asset impairments	_	-	40 583
Gross Tax impact			40 583 –
Gain on disposal of interest in associate	_	(12 224)	(11 898)
Gross Tax impact	-	(21 518) 9 294	(21 195) 9 297
Headline earnings Headline earnings per ordinary share (cents)	54 833 178.19	26 896 83.54	141 071 438.24

## Condensed consolidated statement of changes in equity

	Ordinary share capital R'000	Ordinary share premium R'000	Treasury shares R'000	Distributable reserves R'000	Foreign currency translation reserve R'000	Hedging Reserve R'000	Total ordinary shareholders equity R'000	Preference share capital R'000	Preference share premium R'000	Total shareholders equity R'000
31 December 2021 Opening balance at the beginning of the period Total comprehensive income for the period	321 -	166 945 -	(40 177) -	1 435 844 53 931	- -	- -	1 562 933 53 931	18 -	43 313 -	1 606 264 53 931
Profit for the period	_	-	-	53 931	-	-	53 931	-	-	53 931
Transactions with owners recorded directly in equity Preference share buy-back and cancellation Dividends to preference shareholders Dividends to ordinary shareholders		=	-	43 331¹ - (42 321)	-	- - -	43 331 - (42 321)	(18) <sup>1</sup> - -	(43 313) <sup>1</sup> - -	- - (42 321)
Balance at the end of the period	321	166 945	(40 177)	1 490 785	_	-	1 617 874	-	-	1 617 874
31 December 2020 Opening balance at the beginning of the period Total comprehensive income for the period	321	166 945	(177) –	1 358 200 39 120	116 729 –	(107 099)	1 534 919 4 099	18	188 068	1 723 005 4 099
Profit for the period Other comprehensive income net of income tax for the period	-	- -	- -	39 120 –	(35 021)	_ _	39 120 (35 021)	- -	-	39 120 (35 021)
Foreign exchange differences on translation of foreign operations	_	_	_	_	(35 021)	_	(35 021)	-	-	(35 021)
Balance at the end of the period	321	166 945	(177)	1 397 143	81 708	(107 099)	1 539 018	18	188 068	1 727 104
30 June 2021 Opening balance at the beginning of the year Total comprehensive income for the year	321	166 945 -	(177) –	1 358 200 77 644	116 729 (116 729)	(107 099) 107 099	1 534 919 68 014	18	188 068	1 723 005 68 014
Profit for the year Other comprehensive income net of income tax for the year			_ _	77 644 -	_ (116 729)	- 107 099	77 644 (9 630)			77 644 (9 630)
Foreign exchange differences on translation of foreign operations Reclassification of foreign currency differences on loss of control Reclassification of hedge reserves on loss of control	- - -	- - -	- - -	- - -	(40 843) (75 886)	- - 107 099	(40 843) (75 886) 107 099	- - -	_ _ _	(40 843) (75 886) 107 099
Changes in ownership interests Preference share buy-back and cancellation Transactions with owners recorded directly in equity	_	-	-	-	-	-	-	-	(144 755)	(144 755)
Net (increase)/decrease in treasury shares		_	(40 000)	_	_	_	(40 000)	_	_	(40 000)
Balance at the end of the year	321	166 945	(40 177)	1 435 844	_	_	1 562 933	18	43 313	1 606 264

<sup>\*</sup> The condensed consolidated statement of changes in equity has been expanded for the current period and prior period comparatives in order to provide more useful information to the users of the condensed consolidated interim results.

During the 2021 financial year end, Sasfin entered into an arrangement to repurchase the entire preference share capital class of shares. On 5 July 2021 (i.e. the current financial period), Sasfin paid the preference shareholders for their shares and the shares were transferred back to Sasfin Holdings Limited, to be held as authorised unissued shares. The remaining preference share capital and preference share premium that was not recognised as an obligation at 30 June 2021 was recognised directly in equity on settlement.

# Condensed consolidated statement of cash flows

	31 December	31 December	30 June
	2021	2020	2021
	Unaudited	Unaudited	Audited
	R'000	R'000	R'000
Cash flows from operating activities Interest received Interest paid Fee and commission income received Fee and commission expense paid Net trading and other income/(expenses) Cash payments to employees and suppliers  Cash inflow from operating activities	491 308	517 227	995 061
	(227 479)	(238 288)	(457 079)
	311 998	301 537	628 388
	(99 017)	(98 621)	(212 276)
	78 005	78 052	138 880
	(443 090)	(388 300)	(844 725)
	111 725	171 607	248 249
Dividends received Taxation paid Dividends paid	4 088 (18 721) (42 321)	10 620 (10 366)	32 157 (47 915) –
Cash flows from operating activities before changes in operating assets and liabilities Changes in operating assets and liabilities	54 771	171 861	232 490
	204 355	(349 373)	(591 927)
(Increase)/decrease in loans and advances Decrease in trading assets Decrease in negotiable securities (Increase) in trade and other receivables Increase/(decrease) in deposits from customers (Decrease) in trade and other payables (Decrease) in provisions (Decrease)/increase in long-term loans (Decrease) in funding under repurchase agreements and interbank (Decrease) in trading liabilities (Decrease) in debt securities issued	(502 973)	220 197	(81 939)
	425 097	39 639	423 572
	198 753	945 937	945 410
	(34 070)	(99 274)	(83 821)
	826 826	(307 702)	(406 013)
	(118 650)	(92 337)	(206 011)
	(51 059)	(14 387)	(16 517)
	(6 927)	(7 175)	359 255
	(199 913)	(1 006 729)	(1 182 739)
	(332 676)	(23 990)	(340 884)
	(54)	(3 552)	(2 240)
Net cash from operating activities Cash flows from investing activities Proceeds from the disposal of property and equipment Proceeds from the disposal of investment securities Proceeds from the disposal of an associate Acquisition of property and equipment Acquisition of intangible assets Additional investment in an associate Acquisition of investment securities (Advances)/Repayments of investment securities	259 126 106 - (22 419) (11 981) (10 715) - (3 186)	(177 512)  - (12 942) (31 453) - (21 462) 179 170	(359 437) 1 630 27 438 146 261 (10 928) (27 935) - (18 637)

	31 December	31 December	30 June
	2021	2020	2021
	Unaudited	Unaudited	Audited
	R'000	R'000	R'000
Net cash flows from investing activities Cash flows from financing activities	(48 195)	113 313	117 827
Repayment of lease liabilities Acquisition of treasury shares Purchase and cancellation of preference shares	(18 311)	(15 985)	(33 354)
	-	-	(40 000)
	(188 068)	-	–
Net cash flows from financing activities	(206 379)	(15 985)	(73 354)
Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the year Effect of exchange rate movements on cash and cash equivalents	4 552	(80 185)	(314 964)
	1 255 186	1 579 781	1 579 781
	-	(19 954)	(9 631)
Cash and cash equivalents at the end of the year <sup>1</sup>	1 259 738	1 479 643	1 255 186

<sup>\*</sup> The condensed consolidated statement of cash flows has been expanded for the current period and prior period comparatives in order to provide more useful information to the users of the condensed consolidated interim results.

<sup>&</sup>lt;sup>1</sup> Cash and cash equivalents includes bank overdrafts that are repayable on demand and form an integral part of the Group's cash management.

# Condensed consolidated segmental analysis

For the six months ended 31 December 2021

For the prior financial year ended 30 June 2021, management reported on four operating segments: Asset Finance, B\\yond Business Banking, Capital and Wealth. With effect from 1 July 2021, Sasfin Capital merged with Business Banking to create one pillar committed to supporting the growth of businesses. This combined Pillar is better placed to provide a holistic client experience and to extract efficiencies where appropriate. Management now reports on three segments (excluding the Group and inter-segment eliminations segment). These segments are Asset Finance, Business and Commercial Banking and Wealth. Accordingly, the segment information for prior periods has been restated.

	31 December	31 December	30 June
	2021	2020	2021
	Unaudited	Restated	Restated
	R'000	R'000	R'000
Segment income Asset Finance Business and Commercial Banking Wealth Group and Inter-segment Eliminations	261 435	287 938	579 444
	133 645	122 542	281 609
	175 892	177 437	326 412
	44 249	36 379	96 315
Total segment income	615 222	624 296	1 283 780
Segment profit Asset Finance Business and Commercial Banking Wealth Group and Inter-segment Eliminations	55 868	82 423	289 273
	17 224	(25 001)	(48 974)
	12 639	55 852	77 476
	(12 667)	(56 896)	(181 184)
Total segment profit	73 064	56 378	136 591
Segment assets Asset Finance Business and Commercial Banking Wealth Group and Inter-segment Eliminations	9 632 692	8 961 288	9 496 439
	2 319 502	2 316 647	2 265 503
	602 446	1 169 160	984 589
	(343 615)	107 993	(591 287)
Total segment assets	12 211 025	12 555 088	12 155 244
Segment liabilities Asset Finance Business and Commercial Banking Wealth Group and Inter-segment Eliminations	9 197 133	8 526 243	9 002 987
	2 235 051	2 076 919	2 175 344
	440 126	1 002 779	833 222
	(1 279 433)	(777 957)	(1 462 573)
Total segment liabilities	10 592 877	10 827 984	10 548 980

#### Condensed interim consolidated financial statements

The Condensed Interim Consolidated Financial Statements comprise the following:

- Condensed Consolidated Statement of Financial Position;
- Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income;
- Condensed Consolidated Statement of Changes in Equity;
- Condensed Consolidated Statement of Cash Flows; and
- Condensed Consolidated Segmental Analysis

at and for the six months ended 31 December 2021.

These Condensed Interim Consolidated Financial Statements have been prepared under the supervision of Angela Pillay, CA(SA), Group and Bank Financial Director.

## Basis of preparation and presentation of the condensed interim consolidated financial statements for the six months ended 31 December 2021

The Condensed Interim Consolidated Financial Statements have been prepared in accordance with and contain disclosures required by IAS 34 Interim Financial Reporting, as well as the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the JSE Limited Listings Requirements (JSE Listings Requirements), and the requirements of the Companies Act of South Africa, No 71 of 2008, as amended (Companies Act).

The directors assess the Group's future performance and financial position on a continuous basis and have no reason to believe that the Group will not be a going concern in the reporting period ahead. Consequently, the Condensed Interim Consolidated Financial Statements have been prepared on the going concern basis.

The Condensed Interim Consolidated Financial Statements are presented in ZAR. All entities in the Group operate in the Republic of South Africa with a functional currency of ZAR.

The accounting policies applied in these unaudited, unreviewed Condensed Interim Consolidated Financial Statements for the period ended 31 December 2021 are in terms of International Financial Reporting Standards (IFRS) and are the same as those applied in the Group's Audited Consolidated Annual Financial Statements at the year ended 30 June 2021.

#### 1. Impact of Covid-19

Management has determined that Covid-19 might continue to have some impact, however it is not expected to be significant.

#### 2. Credit Risk

#### 2.1 Credit risk exposure analysis

The table below contains an analysis of the credit risk exposure of financial instruments for which an expected credit loss (ECL) allowance is recognised. The gross carrying amount of financial assets below also represents the Group's maximum exposure to credit risk on these assets, by credit quality.

	Credit risk grading ECL staging	Net amount R'000	Total exposure R'000	Total ECL R'000	Coverage ratio %	A Stage 1 12-month ECL R'000	ECL R'000	Coverage ratio %	A and B Stage 2 Lifetime ECL R'000	ECL R'000	Coverage ratio %	Default (C, D and E) Stage 3 Lifetime ECL R'000	ECL R′000	Coverage ratio %
Credit risk exposure analysis 31 December 2021 Maximum credit exposures of financial assets at amortised cost Cash and cash equivalents Negotiable securities¹ Loans and advances		1 259 773 1 886 738 6 872 716	1 259 773 2 010 416 7 404 587	- 123 678 531 873		1 259 773 1 673 408 6 381 165	2 085 79 267	- 0.12 1.24	- - 328 503	- - 33 324	- - 10.14	337 008 694 919	- 121 594 419 281	- 36.08 60.34
Equipment Finance Capital Equipment Finance Trade and Debtor Finance Other loans <sup>2</sup> Guarantees		4 393 353 1 452 396 568 726 458 349 (108)	4 862 842 1 485 202 577 544 479 000	469 489 32 807 8 819 20 650 108	9.65 2.21 1.53 4.31	4 165 086 1 418 736 507 031 290 312	57 953 13 651 4 538 3 017 108	1.39 0.96 0.90 1.04	199 051 37 750 29 750 61 952	27 045 3 393 576 2 310	13.59 8.99 1.94 3.73	498 704 28 716 40 763 126 736	384 491 15 763 3 704 15 323	77.10 54.89 9.09 12.09
Trade and other receivables		544 225	546 998	2 773	0.51	546 998	2 773	0.51	-	-	-	-	-	-
	1	0 563 452	11 221 777	658 324	5.87	9 861 344	84 124	0.85	328 503	33 324	10.14	1 031 927	540 875	52.41
31 December 2021 Off-balance sheet exposure to credit risk Letters of credit		86 076	_	_	_	86 076	_	_	_	_	_	_	_	_
Carry facilities		-	-	-	-	-	-	-	-	-	-	-	-	-
Loan commitments Financial guarantees issued		4 073	_	_	_	4 073	_	_	_	_	_	_	_	_
Total exposure to off-balance sheet credit risk		90 149	_	_	_	90 149	_	_	_	_	_	_	_	_
Credit loss allowance on off-balance sheet credit risk recognised		-	-	_	_	_	_	_	_	_	_	_	_	_
31 December 2021 Maximum credit exposures on financial assets at FVTPL Loans and advances		335 266												

272 199

11 312 025

50 959 658 424

Trading assets

Investment securities

Total exposure to credit risk

<sup>&</sup>lt;sup>1</sup> Negotiable securities in stage 3 impairment are not considered to be liquid.

<sup>&</sup>lt;sup>2</sup> In order to provide more useful information to the users of the financial statements, this note has been enhanced to disclose amounts by product. Furthermore, term loans, secured and unsecured, have been consolidated into a single line and renamed to 'Other loans' to better reflect their nature and to align with Sasfin's products.

#### 2. Credit Risk (continued)

#### 2.1 Credit risk exposure analysis (continued)

Cedit risk exposure analysis 31 December 2020 Maximum credit exposures of financial assets at amortised cost Capital ciguriants    1590 023		Credit risk grading ECL staging	Net amount R'000	Total exposure R'000	Total ECL R'000	Coverage ratio %	A Stage 1 12-month ECL R'000	ECL R'000	Coverage ratio %	A and B Stage 2 Lifetime ECL R'000	ECL R'000	Coverage ratio %	Default (C, D and E) Stage 3 Lifetime ECL R'000	ECL R'000	Coverage ratio %
Loans and advances	31 December 2020 Maximum credit exposures of financial assets at amortised cost Cash and cash equivalents										-				
Capital Equipment Finance   1818   30   256 490   75 140   5.98   1.088 073   30 482   2.80   75 422   5.585   7.40   92.995   39.073   42.02   1.084 075   1.08															
10 340 597 1 1043 660 703 063 6.37 9 238 159 135 860 1.47 87780 51099 8.68 1217 722 516 170 42.39	Capital Equipment Finance Trade and Debtor Finance Other loans¹		1 181 350 519 396 256 154	1 256 490 552 226 286 497	75 140 32 830 30 343	5.98 5.95 10.59	1 088 073 311 236 130 349	30 482 8 867 7 185	2.80 2.85 5.51	75 422 124 569 137 063	5 585 4 586 5 332	7.40 3.68 3.89	92 995 116 422 19 085	39 073 19 377 17 827	42.02 16.64 93.41
31 December 2020 Off-balance sheet exposure to credit risk Letters of credit 113 624 113 624	Trade and other receivables		535 930	536 684	754	0.14	536 684	754	0.14	_	_	_	_	_	_
Cardita			10 340 597	11 043 660	703 063	6.37	9 238 159	135 886	1.47	587 780	51 009	8.68	1 217 722	516 170	42.39
sheet credit risk         263 028         -         -         263 028         -         -         263 028         -	Off-balance sheet exposure to credit risk Letters of credit Carry facilities Loan commitments		100 076			_	100 076		- - - -	- - - -	- - - -	- - - -	- - -	- - - -	- - - -
Credit loss allowance on off-balance sheet credit risk recognised         4 200         -         -         4 200         -         -         4 200         -         -         -         4 200         - <td></td>															
Recognised   4 200   -   -   4 200   -   -   4 200   -   -   -   -   -   -   -   -   -			263 028	_	_	_	263 028	_	_	_	_	_	_	_	_
31 December 2020  Maximum credit exposures on financial assets at FVTPL  Loans and advances  Trading assets Investment securities  1 847 351  1 847 351			4 200	_	_	_	4 200	_	_	_	_	_	_	_	_
Trading assets         589 546           Investment securities         976 490           1 847 351         1 847 351	31 December 2020 Maximum credit exposures on financial assets at FVTPL														
Investment securities 976 490  1 847 351 1 847 351															
	9														
<b>Total exposure to credit risk</b> 12 446 776 12 446 776		1 847 351	1 847 351												
	Total exposure to credit risk	12 446 776	12 446 776												

<sup>&</sup>lt;sup>1</sup> In order to provide more useful information to the users of the financial statements, this note has been enhanced to disclose amounts by product. Furthermore, term loans, secured and unsecured, have been consolidated into a single line and renamed to 'Other loans' to better reflect their nature and to align with Sasfin's products.

#### 2. Credit Risk (continued)

#### 2.2 Credit loss allowance analysis

	Stage 1	Stage 2	Stage 3	Total
	R'000	R'000	R'000	R'000
31 December 2021 Equipment Finance Credit loss allowance balance				
beginning of the period Transfer between stages	78 147	21 193	344 281	443 621
	(1 234)	(5 996)	20 158	12 928
Stage 1 to Stage 2	(1 204)	-	-	(1 204)
Stage 2 from Stage 1		7 046	-	7 046
Stage 1 to Stage 3 Stage 3 from Stage 1 Stage 2 to Stage 1	(755) - -	- - (7 539)	15 725 -	(755) 15 725 (7 539)
Stage 1 from Stage 2	485	(5 902)	-	485
Stage 2 to Stage 3	-		-	(5 902)
Stage 3 from Stage 2	-	-	17 465	17 465
Stage 3 to Stage 1	-	-	(11 072)	(11 072)
Stage 1 from Stage 3	240	-	–	240
Stage 3 to Stage 2 Stage 2 from Stage 3	-	399	(1 960) –	(1 960) 399
Net expected credit losses (released)/raised	(18 963)	11 848	20 054	12 939
ECL on new exposure raised Subsequent changes in ECL input	14 460	13 258	3 249	30 967
(total including transfers) Change in ECL due to derecognition Impaired accounts written off	(28 015)	738	100 296	73 019
	(5 408)	(2 148)	(11 859)	(19 415)
	–	–	(71 632)	(71 632)
Credit loss allowance balance end of the period	57 950	27 045	384 493	469 488

	Stage 1 R'000	Stage 2 R'000	Stage 3 R'000	Total R'000
31 December 2021 Capital Equipment Finance Credit loss allowance balance				
beginning of the period Transfer between stages	13 125 (20)	4 174 (727)	27 424 2 621	44 724 1 874
Stage 1 to Stage 2 Stage 2 from Stage 1	(119) -	- 839	-	(119) 839
Stage 1 to Stage 3 Stage 3 from Stage 1	(13) -	_	3 350	(13) 3 350
Stage 2 to Stage 1 Stage 1 from Stage 2	- 95	(1 407) –	-	(1 407) 95
Stage 2 to Stage 3 Stage 3 from Stage 2		(707) –	465	(707) 465
Stage 3 to Stage 1 Stage 1 from Stage 3 Stage 3 to Stage 2	17 -	-	(1 194) - -	(1 194) 17
Stage 2 from Stage 3	-	548	-	548
Net expected credit losses (released)/raised	545	(55)	(14 282)	(13 792)
ECL on new exposure raised Subsequent changes in ECL input	4 777	2 527	-	7 304
(total including transfers) Change in ECL due to derecognition	(3 830) (402)	(550) (2 032)	606 (7 323)	(3 774) (9 757)
Impaired accounts written off	-	-	(7 565)	(7 565)
Credit loss allowance balance end of the period	13 650	3 393	15 763	32 807

#### 2. Credit Risk (continued)

#### 2.2 Credit loss allowance analysis (continued)

	Stage 1 R'000	Stage 2 R'000	Stage 3 R'000	Total R'000
31 December 2021 Trade and Debtor Finance Credit loss allowance balance				
beginning of the period Transfer between stages	8 692 (82)	2 543 (1 577)	6 992 17	18 227 (1 642)
Stage 1 to Stage 2 Stage 2 from Stage 1	(105) -	- 27	-	(105) 27
Stage 1 to Stage 3 Stage 3 from Stage 1 Stage 2 to Stage 1	(2) - -	- - (1 604)	- 17 -	(2) 17 (1 604)
Stage 1 from Stage 2 Stage 2 to Stage 3 Stage 3 from Stage 2	25 _	-	-	25 _
Stage 3 to Stage 1 Stage 1 from Stage 3	_ _ _	- -	- -	-
Stage 3 to Stage 2 Stage 2 from Stage 3		-	-	_
Net expected credit losses (released)/raised	(4 072)	(390)	(3 305)	(7 692)
ECL on new exposure raised Subsequent changes in ECL input (total	4 204	164	1 574	5 942
including transfers) Change in ECL due to derecognition Impaired accounts written off	(1 744) (6 532) –	(259) (295) –	(102) (4 777) –	(2 030) (11 604) –
Credit loss allowance balance end of the period	4 538	576	3 704	8 819

	Stage 1 R'000	Stage 2 R'000	Stage 3 R'000	Total R'000
31 December 2021 Other loans Credit loss allowance balance				
beginning of the period Transfer between stages	111 889 (510)	44 442 (10 939)	327 13 812	28 568 2 363
Stage 1 to Stage 2 Stage 2 from Stage 1	(474) -	- 409	-	(474) 409
Stage 1 to Stage 3 Stage 3 from Stage 1 Stage 2 to Stage 1	(36)	-	562	(36) 562
Stage 2 to Stage 7 Stage 1 from Stage 2 Stage 2 to Stage 3	-	(11 348)	- -	(11 348)
Stage 3 from Stage 2 Stage 3 to Stage 1	-		13 250 –	13 250 -
Stage 1 from Stage 3 Stage 3 to Stage 2 Stage 2 from Stage 3	- - -	- - -	-	- -
Net expected credit losses (released)/raised	(8 183)	(3 281)	1 185	(10 279)
ECL on new exposure raised Subsequent changes in ECL input	1 187	62	556	1 805
(total including transfers) Change in ECL due to derecognition Impaired accounts written off	(9 318) (52) –	(3 343) - -	629 - -	(12 032) (52) -
Credit loss allowance balance end of the period	3 016	2 312	15 324	20 651

#### 2. Credit Risk (continued)

#### 2.2 Credit loss allowance analysis (continued)

	Stage 1 R'000	Stage 2 R'000	Stage 3 R'000	Total R'000
31 December 2021 Guarantees Credit loss allowance balance				
beginning of the period	213	-	-	213
Transfer between stages	-	-	-	-
Stage 1 to Stage 2	-	_	_	_
Stage 2 from Stage 1	-	-	-	-
Stage 1 to Stage 3	-	-	-	-
Stage 3 from Stage 1	-	-	-	-
Stage 2 to Stage 1	-	-	-	-
Stage 1 from Stage 2	-	-	-	-
Stage 2 to Stage 3	_	_	_	_
Stage 3 from Stage 2	-	_	_	-
Stage 3 to Stage 1 Stage 1 from Stage 3	_	_	_	_
Stage 3 to Stage 2	_		Ξ	
Stage 2 from Stage 3	_	_	_	_
9				
Net expected credit losses (released)/raised	(105)	-	_	(105)
ECL on new exposure raised Subsequent changes in ECL input	-	-	-	-
(total including transfers)	(105)	_	_	(105)
Change in ECL due to derecognition	_	_	_	
Impaired accounts written off	-	-	-	-
Credit loss allowance balance end				
of the period	108	-	-	108

	Stage 1 R'000	Stage 2 R'000	Stage 3 R'000	Total R'000
31 December 2021 Total loans and advances Credit loss allowance balance beginning of the period	111 888	44 443	379 023	535 354
Transfer between stages	(1 846)	(19 240)	36 607	15 521
Stage 1 to Stage 2 <sup>5</sup> Stage 2 from Stage 1	(1 902)	- 8 321	-	(1 902) 8 321
Stage 1 to Stage 3 <sup>3</sup>	(807)	_	-	(807)
Stage 3 from Stage 1	-	(40 554)	19 654	19 654
Stage 2 to Stage 16	605	(10 551)	-	(10 551)
Stage 1 from Stage 2	605	(47.0EZ)	_	605
Stage 2 to Stage 3	_	(17 957)	31 180	(17 957) 31 180
Stage 3 from Stage 2 Stage 3 to Stage 1 <sup>1</sup>	_	_	(12 267)	(12 267)
Stage 1 from Stage 3	258	_	(12 207)	258
Stage 3 to Stage 2 <sup>2</sup>	230	_	(1 960)	(1 960)
Stage 2 from Stage 3 <sup>4</sup>		947	(1 700)	947
ů ů		, , ,		, , ,
Net expected credit losses (released)/raised	(30 774)	8 120	3 651	(19 003)
ECL on new exposure raised Subsequent changes in ECL input	24 629	16 010	5 378	46 017
(total including transfers) <sup>7</sup>	(42 865)	(3 415)	101 428	55 148
Change in ECL due to derecognition <sup>8</sup>	(12 538)	(4 475)	(23 958)	(40 971)
Impaired accounts written off9	-	-	(79 197)	(79 197)
Credit loss allowance balance end of the period	79 268	33 323	419 281	531 874

<sup>&</sup>lt;sup>1</sup> Customers are up to date and six consecutive payments paid on due date and no significant increase in credit risk (SICR) exists.

<sup>&</sup>lt;sup>2</sup> Customers that are still in high care or the customer still displays signs of SICR. Distressed restructures that were in default and made six consecutive monthly payments under the revised terms.

<sup>&</sup>lt;sup>3</sup> Customers classified as credit-impaired.

<sup>&</sup>lt;sup>4</sup> Customers classified as credit-impaired.

<sup>5</sup> Customers defined as 'high care' showing signs of SICR. SICR takes into account technical arrears (account past due for up to seven days) and materiality (an amount that is equal to or less than 5% of the next instalment due).

<sup>&</sup>lt;sup>6</sup> Customers up to date and no qualitative indicators of SICR are present.

<sup>&</sup>lt;sup>7</sup> Include ECL move in the current stage for increases/decreases in customer exposures.

<sup>8</sup> Settlement of accounts.

<sup>&</sup>lt;sup>9</sup> No reasonable expectation of further recovery exists.

#### 2. Credit Risk (continued)

#### 2.2 Credit loss allowance analysis (continued)

	Stage 1 R'000	Stage 2 R'000	Stage 3 R'000	Total R'000
31 December 2020 Equipment Finance Credit loss allowance balance beginning of the period Transfer between stages	85 887 (2 906)	24 361 6 100	322 590 54 501	432 838 57 696
Stage 1 to Stage 2 Stage 2 from Stage 1	(3 204)	- 13 013	_	(3 204) 13 013
Stage 1 to Stage 3	(1 138)	-	- 25 045	(1 138) 25 045
Stage 3 from Stage 1 Stage 2 to Stage 1	_	(5 707)	23 043	(5 707)
Stage 1 from Stage 2 Stage 2 to Stage 3	1 152 -	(1 888)	_	1 152 (1 888)
Stage 3 from Stage 2 Stage 3 to Stage 1		_ _	40 589 (8 511)	40 589 (8 511)
Stage 1 from Stage 3 Stage 3 to Stage 2	283	_	(2 622)	283 (2 622)
Stage 2 from Stage 3	_	682	(2 022)	682
Total Transfers	1 039	5 044	(5 443)	640
ECL on new exposure raised Subsequent changes in ECL input	17 486	5 205	1 693	24 384
(total including transfers)	(10 170)	3 746	12 064	5 641
Change in ECL due to derecognition Impaired accounts written off	(8 306)	(4 436)	(6 927) (12 899)	(19 669) (12 899)
Credit loss allowance balance end of the period	84 020	35 506	371 648	491 174

	Stage 1 R'000	Stage 2 R'000	Stage 3 R'000	Total R'000
31 December 2020 Capital Equipment Finance Credit loss allowance balance				
beginning of the period	15 077	6 216	35 389	56 682
Transfer between stages	(472)	2 888	3 889	6 305
Stage 1 to Stage 2	(739)	_	_	(739)
Stage 2 from Stage 1	_	4 601	_	4 601
Stage 1 to Stage 3	(104)	_	_	(104)
Stage 3 from Stage 1	_	_	1 797	1 797
Stage 2 to Stage 1	_	(1 877)	_	(1 877)
Stage 1 from Stage 2	371	-	_	371
Stage 2 to Stage 3	_	(17)	_	(17)
Stage 3 from Stage 2	_	-	3 122	3 122
Stage 3 to Stage 1	_	-	_	_
Stage 1 from Stage 3	_	_	_	_
Stage 3 to Stage 2	_	-	(1 030)	(1 030)
Stage 2 from Stage 3	_	181	_	181
Total Transfers	15 877	(3 519)	(205)	12 153
ECL on new exposure raised Subsequent changes in ECL input	8 863	_	-	8 863
(total including transfers)	8 029	(3 255)	184	4 958
Change in ECL due to derecognition	1 014	265	313	1 592
Impaired accounts written off	_	_	(76)	(76)
Credit loss allowance balance end of the period	30 482	5 585	39 073	75 140

#### 2. Credit Risk (continued)

#### 2.2 Credit loss allowance analysis (continued)

	Stage 1 R'000	Stage 2 R'000	Stage 3 R'000	Total R'000
31 December 2020 Trade and Debtor Finance Credit loss allowance balance beginning of the period Transfer between stages	8 902 2 461	1 581 292	21 308 2 152	31 792 4 905
Stage 1 to Stage 2 Stage 2 from Stage 1 Stage 1 to Stage 3 Stage 3 from Stage 1 Stage 2 to Stage 1 Stage 1 from Stage 2 Stage 2 to Stage 3 Stage 3 from Stage 2 Stage 3 to Stage 1 Stage 1 from Stage 2 Stage 3 to Stage 1 Stage 3 from Stage 3 Stage 3 from Stage 3 Stage 2 from Stage 2 Stage 2 from Stage 2	607	- 292 - - - - - - - -	2 134 - - 2 134 - - -	- 292 - 18 - 607 - 2134 - 1854
Net expected credit losses (released)/raised	(2 495)	2 713	(4 082)	(3 864)
ECL on new exposure raised Subsequent changes in ECL input (total including transfers) Change in ECL due to derecognition Impaired accounts written off	1 023 (2 808) (710)	170 2 680 (137) –	16 (2 523) (1 575)	1 209 (2 651) (2 422) –
Credit loss allowance balance end of the period	8 868	4 586	19 378	32 830

	Stage 1 R'000	Stage 2 R'000	Stage 3 R'000	Total R'000
31 December 2020 Other loans Credit loss allowance balance beginning of the period	3 069	6 481	20 898	30 447
Transfer between stages	5	-	25	30
Stage 1 to Stage 2 Stage 2 from Stage 1	_ _	_ _	- -	-
Stage 1 to Stage 3 Stage 3 from Stage 1		_	_ 25	- 25
Stage 2 to Stage 1 Stage 1 from Stage 2		_ _	_ _	-
Stage 2 to Stage 3 Stage 3 from Stage 2		_ _	_ _	
Stage 3 to Stage 1 Stage 1 from Stage 3	_ 5	_	_ _	- 5
Stage 3 to Stage 2 Stage 2 from Stage 3		- -	_ _	
Net expected credit losses (released)/raised	4 110	(1 149)	(3 096)	(135)
ECL on new exposure raised Subsequent changes in ECL input	854	1 585	-	2 439
(total including transfers) Change in ECL due to derecognition	2 812 444	(2 734)	1 207 50	1 285 494
Impaired accounts written off	_	_	(4 353)	(4 353)
Credit loss allowance balance end of the period	7 184	5 332	17 827	30 343

#### 2. Credit Risk (continued)

#### 2.2 Credit loss allowance analysis (continued)

	Stage 1 R'000	Stage 2 R'000	Stage 3 R'000	Total R'000
31 December 2020 Guarantees Credit loss allowance balance beginning of the period Transfer between stages	646 -	_ _	- -	646 -
Stage 1 to Stage 2	_	_	_	_
Stage 2 from Stage 1	_	_	_	-
Stage 1 to Stage 3	_	-	-	-
Stage 3 from Stage 1	_	_	_	-
Stage 2 to Stage 1	_	_	_	-
Stage 1 from Stage 2	_	_	_	-
Stage 2 to Stage 3 Stage 3 from Stage 2	_	_	_	-
Stage 3 to Stage 1	_	_	_	_
Stage 1 from Stage 3		_	_	_
Stage 3 to Stage 2	_	_	_	_
Stage 2 from Stage 3	_	_	_	_
Net expected credit losses				
(released)/raised	(572)	_	-	(572)
ECL on new exposure raised Subsequent changes in ECL input (total	_	-	_	-
including transfers)	(572)	_	_	(572)
Change in ECL due to derecognition	_	-	_	-
Impaired accounts written off	_	_	_	_
Credit loss allowance balance end				
of the period	74	_	-	75

	Stage 1 R'000	Stage 2 R'000	Stage 3 R'000	Total R'000
31 December 2020 Total loans and advances Credit loss allowance balance				
beginning of the period Transfer between stages	113 581 (913)	38 639 9 281	400 185 60 567	552 405 68 935
Stage 1 to Stage 2 Stage 2 from Stage 1	(3 943)	- 17 907	-	(3 943) 17 907
Stage 1 to Stage 3 Stage 3 from Stage 1	(1 242)	- -	- 26 885	(1 242) 26 885
Stage 2 to Stage 1 Stage 1 from Stage 2 Stage 2 to Stage 3	2 130	(7 584) – (1 905)	_	(7 584) 2 130 (1 905)
Stage 3 from Stage 2 Stage 3 to Stage 1		(1 903)	45 845 (8 511)	45 845 (8 511)
Stage 3 to Stage 7 Stage 1 from Stage 3 Stage 3 to Stage 2	2 142	_	(3 652)	2 142 (3 652)
Stage 2 from Stage 3	_	863		863
Net expected credit losses (released)/raised	17 959	3 089	(12 826)	8 222
ECL on new exposure raised Subsequent changes in ECL input	28 226	6 960	1 709	36 895
(total including transfers) Change in ECL due to derecognition	(2 709) (7 558)	437 (4 308)	10 932 (8 139)	8 660 (20 005)
Impaired accounts written off	_	_	(17 328)	(17 328)
Credit loss allowance balance end of the period	130 627	51 009	447 926	629 562

#### 3. Fair values of financial assets and financial liabilities

The Group's financial risk management objectives and policies are consistent with those disclosed in the Consolidated and Separate Annual Financial Statements at and for the period ended 30 June 2021.

#### Financial hierarchy

The table below analyses financial instruments carried at fair value by level of fair value hierarchy.

The different levels are based on the inputs used in the calculation of fair value of the financial instruments. The levels have been defined as follows:

Level 1 – fair value is based on quoted market prices (unadjusted) in active markets for identical instruments.

Level 2 – inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 - unobservable inputs for the asset or liability.

	Level 1 R'000	Level 2 R'000	Level 3 R'000	31 December 2021 Unaudited R'000	31 December 2020 Unaudited R'000	30 June 2021 Audited R'000
Financial assets	269 435	38 402	858 131	1 165 968	1 839 571	1 535 078
Investment securities <sup>1</sup> Loans and advances at fair value through	292	-	522 865	523 157	513 685	519 972
profit and loss	_	-	335 266	335 266	281 315	311 718
Trading assets	269 143	38 402	-	307 545	1 044 571	703 433
Financial liabilities	288 735	37 546	_	326 281	975 852	658 957
Trading liabilities	288 735	37 546	_	326 281	975 852	658 957
Non-financial assets Investment property	-	-	21 938	21 938	19 823	23 100
<ul><li>continuing operations</li><li>Investment property</li><li>Non-current assets</li></ul>	_	-	21 938	21 938	13 123	16 400
held for sale	_	_	-	_	6 700	6 700

<sup>&</sup>lt;sup>1</sup> Excluding equity accounted associates.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Group determines fair values using valuation techniques.

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the transfer has occurred. There were no transfers between Levels 1, 2 and 3 of the fair value hierarchy for the period ended 31 December 2021.

Balance at the beginning of the year   Additions	Fair value of financial assets and financial liabilities	Investment Securities – excluding equity accounted associates	Loans and advances at fair value through profit or loss	Investment property – non-current assets held for sale	Investment property – continuing operations
Movement in level 3 instruments   S19 756   311 718   6 700   16 40					
Total gains or losses in profit or loss   Acquisition of investments   -   -   -   -	Movement in level 3 instruments Balance at the beginning of the year	519 756	311 718	6 700	16 400
Advances Repayments Transfers	Total gains or losses in profit or loss	10 024 -	16 651 -	=	(1 162) –
Transfers	Advances		6 897	_	-
December 2020   Unaudited   Movement in level 3 instruments   528 621   223 011   6 700   13 13 13 13 14 15 15 15 15 15 15 17 333	1 2	_	_	(6 700)	6 700
Unaudited   Movement in level 3 instruments   528 621   223 011   6 700   13 13 13 13 14 15 16 16 16 16 16 16 16 16 16 16 16 16 16	Balance at the end of the year	522 865	335 266	-	21 938
Total gains or losses in profit or loss   (2 515)   17 333   -	Unaudited Movement in level 3 instruments	528 621	223 011	6 700	13 123
Disposal of investments       (34 079)       -       -         Advances       21 462       40 972       -         Repayments       -       -       -         Transfers       -       -       -         Balance at the end of the year       513 489       281 315       6 700       13 13         June 2021       Audited       Novement in level 3 instruments       528 621       223 011       6 700       13 13         Balance at the beginning of the year       Additions       -       -       -       -         Acquisitions       -       -       -       -       -         Total gains or losses in profit or loss       11 425       19 638       -       (3 73 Acquisition of investments         Acquisition of investments       -       -       -       -         Disposal of investments       (27 437)       -       -         Advances       35 401       105 832       -         Repayments       (28 354)       (36 763)         Transfers from land and buildings       -       -       -       -       7 00	Total gains or losses in profit or loss	(2 515)	- 17 333	_ _	_ _
Transfers         -         -         -           Balance at the end of the year         513 489         281 315         6 700         13 13           June 2021         Audited         Salance at the beginning of the year         Salance at the year	Disposal of investments	( /	- 40 972	_ _ _	- - -
June 2021 Audited  Movement in level 3 instruments 528 621 223 011 6 700 13 13 Balance at the beginning of the year Additions		- -	_ _	_ _	_ _
Audited         Movement in level 3 instruments       528 621       223 011       6 700       13 13         Balance at the beginning of the year         Additions       —       —       —       —         Total gains or losses in profit or loss       11 425       19 638       —       (3 73         Acquisition of investments       —       —       —       —         Disposal of investments       (27 437)       —       —         Advances       35 401       105 832       —         Repayments       (28 354)       (36 763)         Transfers from land and buildings       —       —       7 00	Balance at the end of the year	513 489	281 315	6 700	13 123
Balance at the beginning of the year         Additions       -       -       -       -         Total gains or losses in profit or loss       11 425       19 638       -       (3 73 Acquisition of investments         Acquisition of investments       -       -       -       -         Disposal of investments       (27 437)       -       -       -         Advances       35 401       105 832       -         Repayments       (28 354)       (36 763)       -       -       7 00         Transfers from land and buildings       -       -       -       7 00       -					
Total gains or losses in profit or loss       11 425       19 638       -       (3 7)         Acquisition of investments       -       -       -       -         Disposal of investments       (27 437)       -       -       -         Advances       35 401       105 832       -       -         Repayments       (28 354)       (36 763)       -       -       7 00         Transfers from land and buildings       -       -       -       7 00	Balance at the beginning of the year	528 621	223 011	6 700	13 123
Disposal of investments       (27 437)       -       -         Advances       35 401       105 832       -         Repayments       (28 354)       (36 763)       -         Transfers from land and buildings       -       -       -       7 00	Total gains or losses in profit or loss	11 425 -	19 638 -	_ _ _	(3 726)
Transfers from land and buildings – – 7 00	Disposal of investments Advances	35 401		- -	- -
<b>Balance at the end of the year</b> 519 756 311 718 6 700 16 40		(2ö 354) –	(36 /63)	_	7 003
•	Balance at the end of the year	519 756	311 718	6 700	16 400

#### 3. Fair values of financial assets and financial liabilities (continued)

The valuations of Level 2 and Level 3 investment securities were based predominantly on detailed discounted cash flow methodologies, which were compared with implied price/earnings multiple, and, where applicable, benchmarked to proxies of listed entities in similar industries for reasonableness.

These valuation methodologies are per the South African Venture Capital and Private Equity guidelines.

#### 4. Changes in the composition of the Group

During the period under review, there have been no changes in the composition of the Group.

#### 5. Related parties

There has been no material change, by nature or amount, in transactions with related parties since the 2021 financial year-end.

#### Accounting standards, interpretations and amendments to existing standards that are not yet effective

There has been no significant change to management's estimates of the impact of new accounting standards, amendments and interpretations to existing standards that have been published which are not yet effective and which have not yet been adopted by the Group.

#### 7. Subsequent events

There have been no material events subsequent to 31 December 2021.

## Commentary

#### **Purpose**

We contribute to society by going beyond a bank to enable growth in the businesses and global wealth of our clients.

#### Financial performance

Group headline earnings for the six months ended 31 December 2021 grew by 103.9% to R54.8 million (2020: R26.9 million). This improvement was mainly attributable to improved credit performance offset by additional IFRS 16 costs associated with our new head office and a significant once-off operational loss (refer to the latest integrated report) in our Wealth Pillar. Group profit was R53.9 million (2020: R39.1 million) and return on equity improved to 6.90% (2020: 3.56%).

Total income (including income from associates) reduced by 1.95% to R620.696 million (2020: R633.017 million). This decline is due, in part, to expected margin contraction, additional IFRS 16 interest on the new building, and income earned from the Efficient Group and Sasfin Commercial Solutions which was disposed of in the prior period not recurring. Excluding the impact of these disposals, total income would have increased by 3.24%.

Total costs grew by 12.84% to R503.430 million (2020: R446.148 million) significantly influenced by the operational loss referred to above, additional IFRS 16 depreciation in the current year and offset by Sasfin Commercial Solutions costs in the prior year not recurring. As a result, the cost-to-income ratio increased to 81.11% (2020: 70.48%). Excluding the once-off impacts, the cost growth would have been 5.75% with a cost-to-income ratio of 73.83%.

#### Financial and capital position

The Group's balance sheet remains strong, with net available cash and near cash at R2.433 billion (2020: R2.342 billion). Core funding (excluding funding received under repurchase agreements) increased by 13.75% to R9.026 billion (2020: R7.935 billion) as deposits increased 15.08% to R5.560 billion (2020: R4.831 billion) and long-term funding increased by 98.63% to R723.9 million (2020: R364.5 million).

While total assets declined 2.74% to R12.211 billion (2020: R12.555 billion), net loans and advances grew 13.33% to R7.208 billion (2020: R6.360 billion). This growth in lending occurred primarily in the second quarter, and the demand for credit continues to improve, which bodes well for the second half of the financial year.

Total ordinary shareholders equity increased by 5.13% to R1.618 billion (2020: R1.539 billion) due to profits and as a result of the repurchase of the preference shares at a discount.

The Group's capital adequacy ratio strengthened to 17.50% (2020: 17.07%) due to proactive capital management. The liquidity coverage ratio (LCR) and net stable funding ratio (NSFR) remain strong and above regulatory requirements. As a result of the improved profitability and the strong capital and liquidity position, the Company has declared an interim dividend of 33.95 cents (2020: nil) per share.

#### Credit performance

We have seen an improvement in the profile of the lending book through a continued focus on collections, as well as improved credit quality on new business growth. The profile of our book has changed as follows:

	31 December 2021				31 December 2020			
Gross amortised loans and advances	Exposure R'000	Exposure % of book	ECL R'000	Coverage ratio %	Exposure R'000	Exposure % of book	ECL R'000	Coverage ratio %
Stage 1 Stage 2 Stage 3	6 381 165 328 503 694 919	86.18 4.44 9.38	79 267 33 324 419 281	1.24 10.14 60.34	5 372 810 587 780 747 722	80.09 8.76 11.15	130 629 51 009 447 926	2.43 8.68 59.91
Total	7 404 587		531 872	7.18	6 708 312		629 564	9.38

## **Commentary** continued

Pleasingly, the Stage 1 book has increased to 86.18% of the total amortised loans and advances (2020: 80.09%). This improvement in staging, together with a reduction in non-performing loans of 7.06% to R695 million (2020: R748 million), has been the primary driver for the decrease in the coverage ratio to 7.18% (2020: 9.38%) and an improvement in our credit loss ratio to 123bps (2020: 240bps).

While the Land Bank default has not been cured, the Land Bank has made capital repayments of R89 million since June 2021, further increasing our ECL coverage ratio on this exposure. Given the ongoing uncertainty regarding the ability of the Land Bank to conclude on an appropriate liability solution, Sasfin is considering all options to recover the debt in an optimal manner.

#### New head office and lease

Sasfin Holdings Limited concluded a lease for a new head office in August 2021 with occupation commencing in early January 2022. The resulting IFRS 16 lease liability and corresponding asset approximates R136 million. Our new head office premises consolidates the Group's operations into one site, which will facilitate a hybrid working model, whereby no more than 60% of our employees are expected to work from the office at any time. The building provides a better, more functional infrastructure at a reduced cash cost.

For the period August to December 2021, costs include the depreciation on the right-of-use asset and interest expense on the lease liability in accordance with IFRS 16 for both the lease of the new building and the lease of the old building (which ends in April 2022). The additional impact of the new lease is to increase total costs by R12 million.

#### Segmental overview

#### **Asset Finance**

Asset Finance operating profit declined by 32.22% to R55.868 million (2020: R82.423 million) off the back of higher costs and a decline in income of 9.20% to R261.435 million (2020: R287.938 million), impacted by margin contraction due to the final run-off on the Absa Technology Finance Solutions book and changes in the prime interest rate. While the staging of the Asset Finance book has improved, following the focused collections effort made in this area, a decision was taken to increase provisions against our Stage 3 Equipment Finance portfolio resulting in a higher Stage 3 coverage ratio of 77.10% (2020: 71.58%).

Core performance remains strong with new business volumes achieved now higher than during the pre-Covid comparative period. We continue to diversify and expand our offering with Specialised Equipment Finance growing to 23% (2020: 21%) of the total Asset Finance book. A considerable portion of the 10.23% book growth occurred in the second quarter which, together with the improved staging, should result in improved performance in the second half of the financial year.

#### **Business and Commercial Banking**

With effect from 1 July 2021, Sasfin Capital merged with Business Banking to create one pillar committed to supporting the growth of businesses. Sandile Shabalala joined as Chief Executive of Business and Commercial Banking on 1 January 2022. This combined Pillar is better placed to provide a holistic client experience and extract efficiencies where appropriate, and comprises:

- Transactional Banking, Forex, Revolving Credit Facilities (collectively Business Banking);
- Trade and Debtor Finance;
- Specialised Lending; and
- Property Lending.

## **Commentary** continued

The combined Pillar saw a healthy turnaround, posting an operating profit of R17.224 million (2020: loss of R25.001 million) mainly due to significant debt recoveries in the current year and a 9.06% increase in income to R133.645 million (2020: R122.542 million).

- Business Banking increased income by 14.25% to R61.129 million (2020: R53.505 million) impacted by increased transactional deposits and growth in revolving credit facilities;
- Trade and Debtor income increased by 41.02% to R47.151 million (2020: R33.434 million) owing to increased new business volumes and improved utilisation; and
- We continue to grow our well-secured specialised finance and property lending book, which is
  performing to expectation. These loans typically include profit participation, which provides potential
  for good medium-term income growth.

While we expect the performance of this area to improve relative to prior years, we do continue to invest in the platform and, given the large debt recoveries achieved, the first half credit performance is better than the through the cycle expectations for the Pillar.

#### Sasfin Wealth

Sasfin Wealth's operating profit declined by 77.74% to R12.639 million (2020: R55.852 million), mainly attributable to the gain on sale of its stake in Efficient in the comparative period and the once-off operational loss in the current year. Sasfin has completed a thorough review of what gave rise to this operational loss and internal controls have been strengthened to prevent such incidents recurring in the future.

Underlying performance was strong, with operating profit, excluding these events, increasing by 65.1% to R57.814 million (2020: R35.030 million) on account of record growth in assets under advice and management (collectively AUM) to R62.3 billion (2020: R51.8 billion). Foreign assets now comprise 25% of total AUM. Wealth's investment in distribution, and strong investment performance, continue to drive strong net inflows, particularly in Sasfin Asset Managers. In February 2021, Sasfin was awarded a fourth annual consecutive Raging Bull award for its BCI Flexible Income Fund.

#### **Prospects**

While financial performance has improved as we emerge from an extremely tough period for South Africa, returns remain below our aspirations for the Group. Notwithstanding, Sasfin enters 2022 with several positives:

- Our investment in and repurposing of the Business and Commercial Banking Pillar over the last few years is paying off;
- We have seen healthy growth in our key financial drivers, namely Loans, Deposits (including Transactional Deposits) and AUM. This growth is the result of the continued investment in our distribution capabilities and improved customer product offerings across the Group; and
- We have successfully moved into new modern premises at 140 West Street, where we have taken less floor space at reduced rentals and implemented a hybrid work model.

In 2022 we aim to:

- Strengthen our platforms to enable growth and improve client service and efficiencies;
- Invest in distribution to drive scale;
- Focus on developing our human capital approach to deal with the changing work realities; and
- Continue to contribute to society by supporting business growth and savers.

#### Changes in directorship

As previously announced on SENS (29 November 2021), Mr Tienie van der Mescht has been appointed as an independent non-executive director of the Company. He has been an independent non-executive director of Sasfin Wealth (Proprietary) Limited, a subsidiary of the Company, since 2017. The Board welcomes Tienie and looks forward to his contribution.

## **Commentary** continued

As announced on SENS (Tuesday, 11 January 2022) our Financial Director, Ms Angela Pillay, will be leaving us next month. Over the last few years Angela has played a significant role in the development of our business as a whole and in enhancing our finance function. The Board thanks Ms. Pillay for her excellent contribution and wishes her all the best in her future endeavours.

#### Conclusion

While the business credit environment remains challenging, we are starting to see increased activity and demand for credit. We expect this to gather momentum and remain committed to enabling business growth by supporting our clients to take advantage of opportunities that will present themselves.

We recognise the global political tensions and increasing inflationary pressures which are creating new challenges for Central Banks around the world after a long period of stimulatory monetary policy. This creates a new set of challenges for investors, particularly clients in our Wealth Business, and we are committed to working with them to grow their global wealth in the uncertain market conditions ahead.

#### Interim ordinary share cash dividends

#### Ordinary share dividend

The Directors have declared a gross interim ordinary share cash dividend for the half year ended 31 December 2021 ("interim dividend") of 33.95026 cents (2020: nil cents) per share.

The following further information is provided to shareholders with regards to the interim dividend declaration:

- The interim dividend has been declared from income reserves:
- The applicable tax rate levied in terms of the Income Tax Act, Act 59 of 1962, as amended ("dividend withholding tax") is 20%, and a net interim dividend of 27.16021 cents (2020: Nil cents) per share is to be paid to those shareholders who are not exempt from dividend withholding tax;
- Sasfin's income tax reference number is 9300204717;
- The issued number of ordinary shares as at declaration date is 32 301 441 (2020: 32 301 441); and
- The issued number of ordinary shares (excluding treasury shares) as at declaration date is 30 772 847 (2020: 32 196 882).

The interim ordinary dividend is payable to holders of ordinary shares recorded in the register of the Company at the close of business on Friday, 25 March 2022.

The salient dates relating to the ordinary dividend are as follows:

#### Last day to trade 'cum' the interim dividend

Tuesday, 22 March 2022

#### Ordinary shares commence trading 'ex' the interim dividend

Wednesday, 23 March 2022

#### Interim dividend record date

Friday, 25 March 2022

#### Payment date of interim dividend

Monday, 28 March 2022

Ordinary share certificates may not be dematerialised or rematerialised between Wednesday, 23 March 2022 and Friday, 25 March 2022, both days inclusive.

The above dates and times are subject to amendment. Any such amendment will be published on SENS.

## Corporate details

Country of incorporation and domicile South Africa Independent Non-executive Chair Deon de Kock

**Executive Directors** Michael Sassoon (Chief Executive Officer)

Angela Pillay (Financial Director)

Richard Buchholz (Lead) **Independent Non-executive Directors** 

> Tapiwa Njikizana Mark Thompson Tienie van der Mescht<sup>1</sup>

Eileen Wilton

Non-independent, Non-executive

Gugu Dingaan Directors Nontobeko Ndhlazi

Shaun Rosenthal (Alternate)

Roland Sassoon

**Group Company Secretary** Charissa De Jager Website and email www.sasfin.com

investorrelations@sasfin.com

Transfer secretaries Computershare Investor Services (Proprietary) Limited

Rosebank Towers, 15 Biermann Avenue,

Rosebank, Johannesburg, 2196

Sponsor Questco Corporate Advisory (Proprietary) Limited

Sponsor Deloitte & Touche Sponsor Services (Proprietary) Limited

**Auditors** PwC Inc.

Registered office 140 West Street.

Sandown, Sandton, Johannesburg, 2196

Tel: +27 11 809 7500 Fax: +27 11 887 6167/2489

PO Box 95104, Grant Park, Johannesburg, 2051 Postal address

Company registration number 1987/002097/06 Tax reference number 9300/204/71/7

#### Disclaimer

The Group has, in good faith, made a reasonable effort to ensure the accuracy and completeness of the information contained in this report, including information that may be regarded as forward-looking statements.

Forward-looking statements are not statements of fact, but statements by the Board based on its current estimates, projections, expectations, beliefs and assumptions regarding the Group's future performance, and no assurance is given.

The risks and uncertainties inherent in the forward-looking statements include, but are not limited to, changes to IFRS and the interpretations, applications and practices as they apply to past, present and future periods; domestic and international business and market conditions such as exchange rate and interest rate movements; changes in the domestic and international regulatory and legislative environments; changes to domestic and international operational, social, economic and political risks; and the effects of current and future litigation.

The Group does not undertake to update any forward-looking statements and does not assume responsibility for any loss or damage, however arising as a result of the reliance by any party thereon, including but not limited to, loss of earnings, profits, consequential loss or damage.

<sup>&</sup>lt;sup>1</sup> Appointed 26 November 2021.

Notes		

Notes		

# Notes

sasfin Holdings Limited